

# Allied Telesis and Onnec to Showcase Connectivity and Sustainability Solutions at the Smart Buildings Show

London, UK – 20 September, 2022 – Partners, [Allied Telesis](#) and [Onnec](#), will be exhibiting at the [Smart Buildings Show](#), 12-13 October, ExCel London, showcasing how converged IP network architecture, intelligent monitoring, network automation and data-driven insights from OT, IT and IoT sources reduce network cost and complexity and minimise environmental impact.

Visitors to **stand B19** will be able to learn about Allied Telesis' portfolio of products, technologies and managed services for smart buildings. Its customized, state-of-the-art IoT solutions at the edge empower innovation, improving process agility and helping build a competitive advantage for smart building customers globally.

“When all a building’s systems work together on one reliable, secure, and scalable IP network, it’s possible to experience new levels of efficiency and productivity,” said Chris Dyke, Sales Director UK & Ireland at Allied Telesis. “Our Smart Building solutions are efficient, agile and secure. Combined with our intelligent monitoring and network automation tools, you spend less and get more.”

Also on stand B19, Onnec will be showcasing its [ONNEC iQ](#) solution, which enables the operation of a smarter building with cost management, energy and carbon reduction as primary objectives. Onnec iQ can be custom fit to meet any environment, providing a holistic, unified view of all energy and performance data without the cost of sub-metering. Onnec iQ automates changes to the building systems based on real-time demand, maintaining comfort levels and ensuring a smart enabled building as part of a Net Zero strategy.

In the [Connected Management Theatre](#) at 12:15pm on Wednesday 12<sup>th</sup> October, John Dente, Technical Director at Onnec, will be presenting on ***The Challenge of Making Existing Real Estate Smart***. “In this session we will look at what can be achieved and how to improve the reporting, explain practically how the data can be used to show what can be done to reduce energy consumption, and allow interoperability between systems improving the cause and effect scenarios for FM teams. In addition this enables tenants and landlords to future proof their buildings and create the best environment for the users,” says John Dente.

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## **About Allied Telesis**

With a portfolio of products and technologies providing IoT and SDN-enabled solutions for enterprise, government, education and critical infrastructure customers, Allied Telesis is the smarter choice. Its Envigilant™ managed services division delivers customized, state-of-the-art IoT solutions at the edge, empowering innovation, improving process agility and helping build a competitive advantage for customers globally.

We are committed to providing our customers with solutions designed and built to the highest standards and quality. Our manufacturing conforms to ISO 9001 standards and all of our facilities adhere to the strict ISO 14001 standard to ensure a healthier planet.

## **About Onnec**

Onnec is a global IT infrastructure specialist providing end-to-end connectivity solutions for datacentre, office, fulfilment centre and retail environments.

From structured cabling, networking solutions and connected devices to managed services and building insights, Onnec's end-to-end services provide a completely reliable infrastructure.

Onnec is one of the world's leading exponents in this space and, with over 800 full-time employees across EMEA, US and APAC, the company is structured around key global customers to ensure consistency of service and delivery. As such, the company has a loyal customer base of multinationals, with many relationships spanning more than 30 years. Customers benefit from decades of experience and industry-leading standards – deployed at a local level.

Onnec is at the centre of connections, and strong connections is at the heart of everything Onnec does.

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