

This presentation was live at:



# Smart Buildings

**SHOW**

18-19 October 2023 • ExCel London



# WI-FI 6 NETWORKS FOR SMART SPACES AND SMALL BUSINESSES

**Ollie MacRitchie**

UKI SMB Business Development Manager

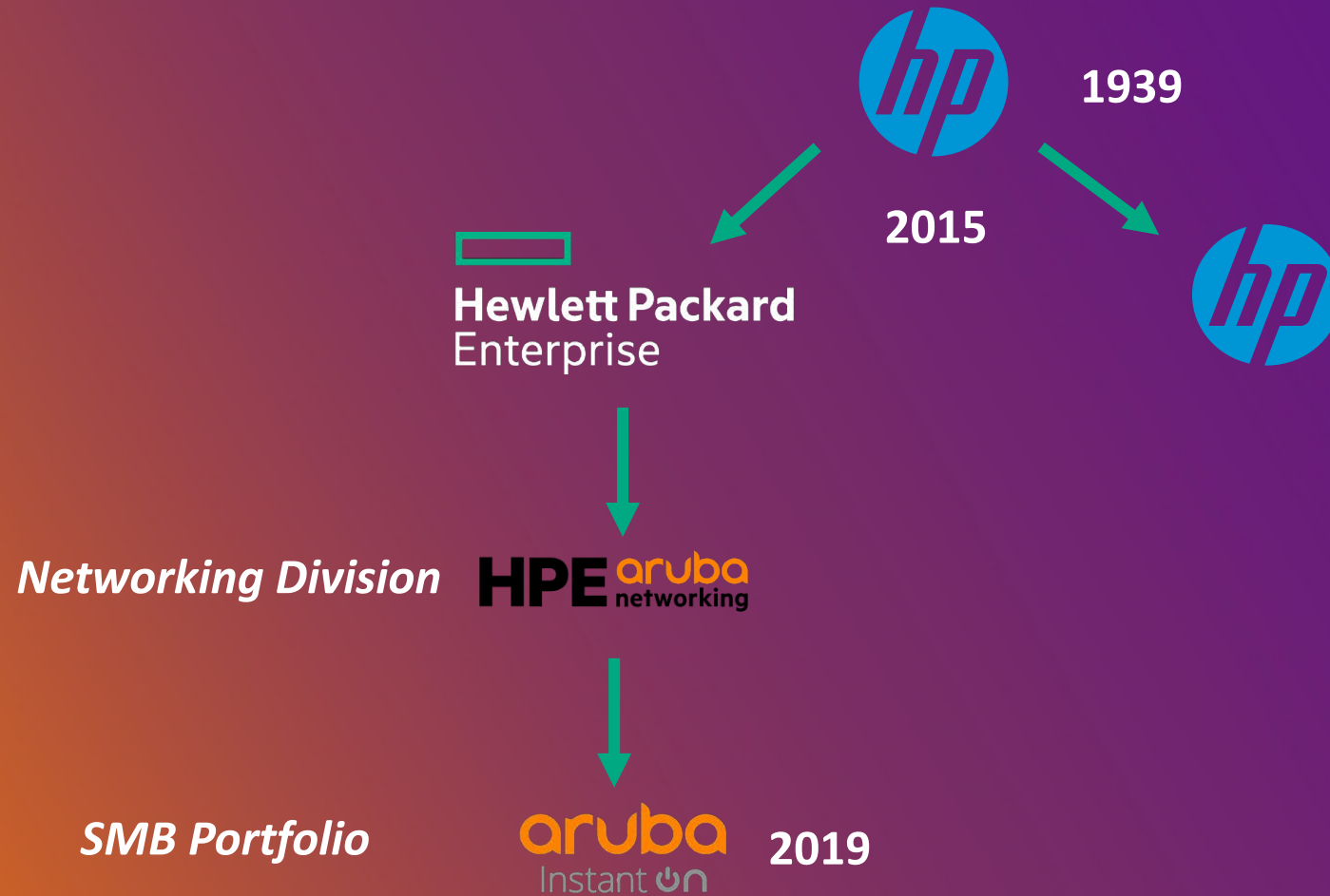
**Gareth Knight**

Channel System Engineer

18<sup>th</sup> October 2023



# Aruba Instant On Origin



# Aruba Instant On Networking Solution



Access Points

Cloud Management

Switches

# Aruba Instant On Brand Promise



**Simplicity**



**Built-in  
Security**



**Extraordinary  
Performance**



**No Hidden  
Fees**



**Trusted  
Vendor Support**

**aruba**  
Instant on





# 1,000,000+

aruba  
Instant on

## Aruba Instant On cloud connected devices



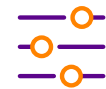
# Benefits of Aruba Instant On for IoT



Live monitoring of connected devices



Remote management



Multisite management



No additional fees for cloud management



Direct support from HPE – Quality and reliability

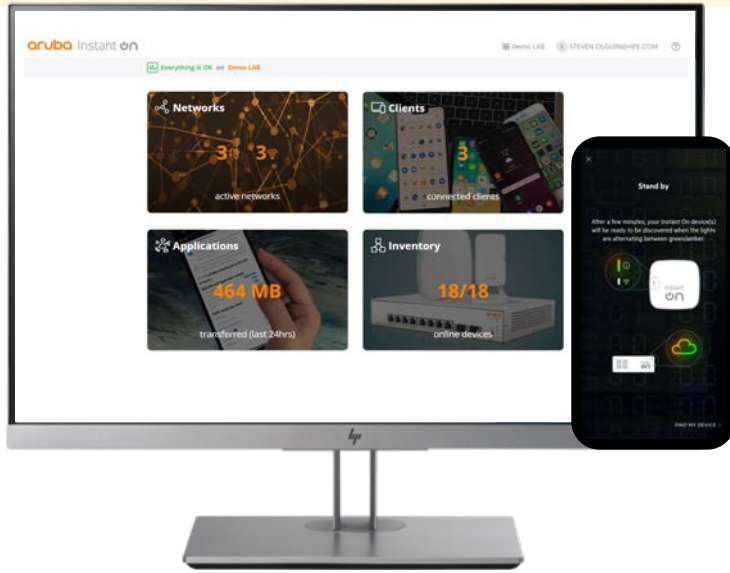


Investment protection in future technology



2 years warranty for Access Points & Limited lifetime warranty for Switches

# Aruba Instant On End-to-End Networking Solution



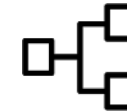
Common user experience for Instant On switches and Access Points



Automatic configuration of VLANs across APs and switches



Automatic distribution/ installation of maintenance software for bug fixes / security enhancements



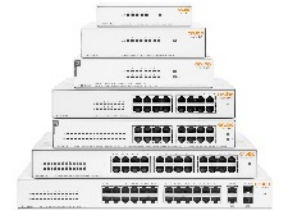
Intuitive map of all Instant On devices deployed in a network



Remote monitoring and management of your network

## Unmanaged Switches

No configuration or management required for the smallest networks



1430



1830

1960



Transceivers and DACs



1930



# Steps for Setting up and Installing Smart Devices

## Network Setup – Aruba Instant On

1. Unbox and physical mounting
2. Connect to power
3. Cable up
4. Connect to Fast and Reliable Internet
5. Install the Application on Your Smartphone
6. Set up an Account
7. Onboard Aruba Instant On Devices
8. Add Site and Create Network Templates
9. Set up Watchlist and enabled Alerts and Notifications

## Electrical Automation Setup

1. Unbox and physical mounting
2. Connect to power
3. Cable up
4. Connect to Fast and Reliable Internet
5. Install the Application on Your Smartphone
6. Set up an Account
7. Add Smart Devices
8. Schedule Scenes and Triggers
9. Set up Alerts

# Easy Setup for Aruba Instant On Networking Devices

## 1. Unboxing



## 2. Plug in PoE



## 3. Download app



## 4. Connect Wi-Fi



# WE'VE GOT YOUR BACK!

## Warranty and Support Options for Aruba Instant On Portfolio

	Access Points		Switches	
	Standard Warranty	Foundation Care Standard	Standard Warranty	Foundation Care Standard
Duration	2 Year*	3 or 5 Years	Limited Lifetime** (5 years after End of Sale)	3 or 5 Years
Parts replacement	Next Business Day (NBD) Arrival within 30 days (from product shipment date); after which parts will be replaced within 10 days for 11 months	Next Business Day Arrival	Next Business Day Ship (no committed arrival)	Next Business Day Arrival
24x7 telephone support	90 days (from product shipment date)	Yes	90 days (from product shipment date)	Yes
24x7 chat support	2 Year *	Yes	Lifetime	Yes
Software support	90 days (from product shipment date)	Yes	Lifetime – OS Releases	Yes

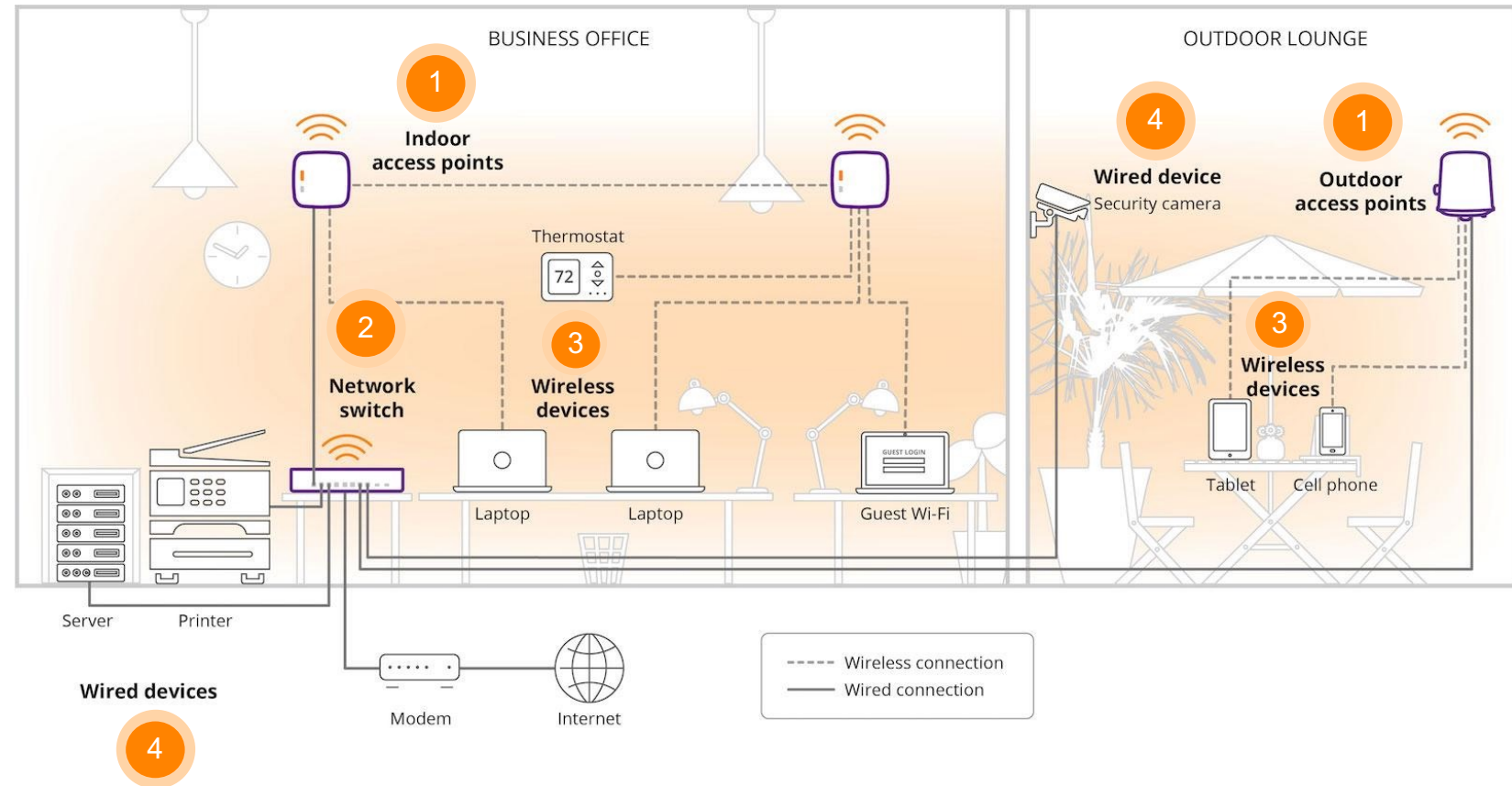
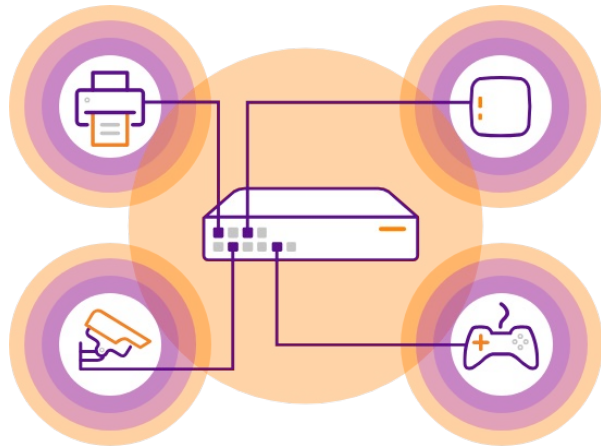
\*\*Limited Lifetime warranty: the warranty extends only for as long as the original end user owns the product and is limited to five (5) years from the end of sale date

\*2-year warranty applies to APs with "power-on date" on or after June 15, 2021, otherwise warranty duration is 1 year.

### Transceiver and DAC Warranty

- 3 Years
- 3 or 5-year Foundation Care for Instant On switches covers Instant On Transceivers.
- Hardware Replacement: 10 days

# Smart Space Deployment

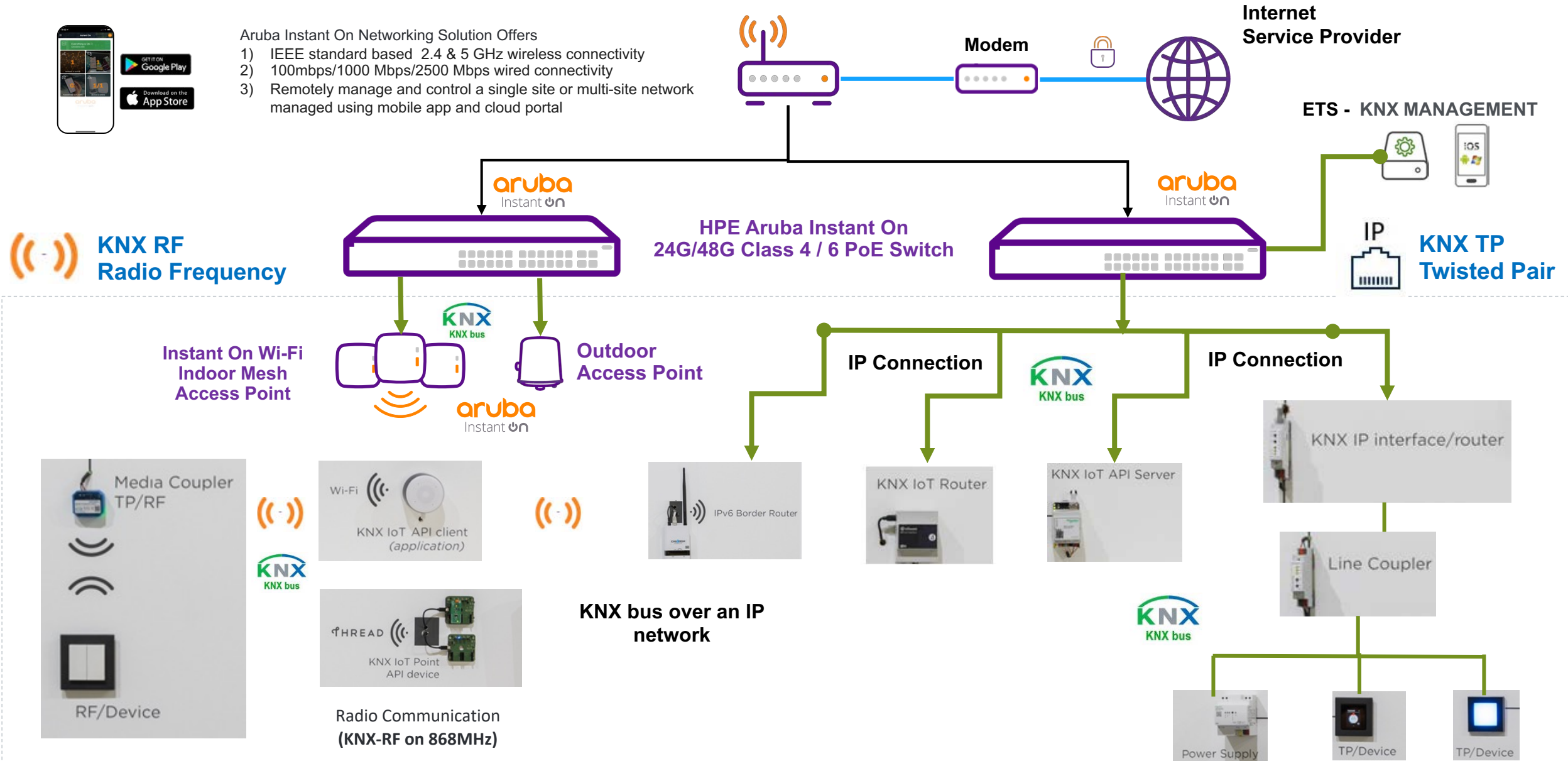


# KNX Network Topology with IP Backbone Network



Aruba Instant On Networking Solution Offers

- 1) IEEE standard based 2.4 & 5 GHz wireless connectivity
- 2) 100mbps/1000 Mbps/2500 Mbps wired connectivity
- 3) Remotely manage and control a single site or multi-site network managed using mobile app and cloud portal





# Aruba Instant On Cloud Management Portal Demo

<https://portal.arubainstanton.com/#/login?returnUrl=%2Fnew-site>

# Thank You!

For product information visit  
[www.arubainstanton.com](http://www.arubainstanton.com)

Aruba Instant On Distributor Finder  
[www.arubainstanton.com/distributor](http://www.arubainstanton.com/distributor)



# Smart Buildings **SHOW**

9-10 October 2024 • ExCeL London

We look forward to seeing you in 2024