

This presentation was live at:



Smart Buildings

SHOW

18-19 October 2023 • ExCel London



After bearing witness to the huge impact that WFH, the road to Net Zero and the pandemic has, and continues to have, on commercial real estate, the panel will consider:

“Can smart tech be used as a bridge to build better landlord/tenant relationships?”

Controls & Networks Theatre

18th October, 11:30 – 12:15



Is the traditional landlord/tenant relationship in need of reform?



What's changed - what do tenants need from landlords now that they previously did not?



How are landlords responding to post-pandemic market and tenant demands?



How can smart technology facilitate a better, more fruitful landlord/tenant relationship?



What barriers are preventing smart technology from fulfilling its potential?



What technology can landlords introduce to their existing estate to make it more attractive to tenants and achieve optimal rental values?



What opportunities does the changing landlord/tenant relationship dynamic present for both parties?





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9-10 October 2024 • ExCeL London

We look forward to seeing you in 2024